

NVRC FAST FERRY PASSENGER SERVICE

Date: April 6, 2023

Subject: Stakeholder Meeting #6 (virtual meeting)

AGENDA

- Introduction & Overview
- Market Assessment
- Investor Sounding
- Project Governance
- Next steps

INTRODUCTION

MEETING FORMAT

The meeting was held entirely virtual. The meeting was kicked off with introductions and updates on how the current and future meeting would be conducted.

 Introduction and overview of project scope and timeline, as well as timeline for stakeholder meetings

MARKET ASSESSMENT

- DC Water Taxi is a multi-point route that connects Georgetown to SW Waterfront to SE Waterfront and Anacostia River.
- Estimated demand by using origin-destination data from Streetlight (for auto, bike, walk).
- Assumed relatively lower speed vessels, assuming no waivers were received (6 mph is the speed limit, but 10 mph is ideal)
- Some segments of the proposed route already operate seasonally
- Proposed route would be for year-round service, longer period of service throughout the day, 7 days/week
 - Route could have various permutations, could assume more frequent travel for the areas between SE and SW Waterfront, and then trips to Georgetown could be less frequent perhaps.
- Overview of terminal sites and catchment areas
 - Buzzard Point and Poplar Point do not currently have facilities, the other 4 terminals have existing infrastructure

- Overview of initial observations
 - High levels of activity in newly developed/developing areas
 - Existing service shows that there is demand
 - Implementation could be phased, potential for future expansion

Questions:

- What is the estimated commuter portion of the 100k+ daily trips
 - The study team could study that in future steps
- Our charge has been commuter. This seems to be moving away from that mandate
 - Tourist trips could help subsidize this needed commuter route could generate potential revenue and help support operation
- Any discuss for southern Maryland terminal
 - That was studied previously, and it would be a potential route that is added on once service began.
- Has the airport been involved in these questions at all?
 - The complexity of access complicates a connection route would be through four mile run, which also is dependent on dredging.
- Overview of Next Steps
 - Demand assessment with partial or full speed waiver
 - Refine market analysis mode
 - Add route to financial model

VOTING EXERCISE

- How do you feel about the DC Water Taxi route?
 - 6 votes for unsure, 7 votes for really excited
- Which stop is the most important?
 - Nationals Park scored the highest, followed by The Wharf, Georgetown, The Yards, Poplar Point, and Buzzard Point
- Questions, thoughts, discussion points?
 - Any plans for wayfinding at Buzzard Point, improvement of buzzard point part?
 - Would this take many SOV trips off the road?
 - (Other questions already addressed above)

INVESTOR SOUNDING

Recap of meetings with City of Alexandria, DDOT, JBAB

- Jeremy and Lucas gave an update on engagement with stakeholders and external decision makers such as BIDs, elected officials, govt agencies, developers, businesses, and nonprofits
- Other stakeholders to engage with?
 - Transportation Planning Board
 - Prince George's County
 - MDOT
 - Airport
 - Arlington County
 - MWAA
 - Brookfield Properties
 - Lerner Enterprises
 - Senators Warner and Kaine
 - Virginia Governor's relevant cabinet officials
 - DRPT/VDOT
 - ULI
 - Survey of landowners and businesses along River
 - Investors outside the region
- Investor and operator discussions begin in the next phase. Also looking for public-private partnership opportunities to enhance delivery and minimize risk.

NEXT STEPS

- Continuing investor sounding
- Additional analysis for ridership forecasting, speed zone waiver impact
- Next meeting expected in May/June

MEETING DETAILS

Meeting Attendees

Adam Baron Allahdoust, Fatemeh (VDOT) Barnabas Hong Brooks, Samuel M. (DDOT) Daniel S. Flores Ed Welch (Guest) Janie Nham Jeffry P. Barnett

Steering Committee Meeting #6 Notes NVRC Passenger Ferry Business Case

Landis, Meagan Longshore, Carla (DDOT), DDOT, Associate Director Transit Delivery Mark Rinaldi McGettigan, David, PWC Megan Oleynik, Long Range Transportation Planner, City of Alexandria Randell, Ted (DDOT-Intern) Sam (Guest) Steven Bieber, - Water Resources Director for MWCOG Taylor, April Terry L Clower, GMU Tim Payne Willem Polak (Guest) Yi Shao, Capitol Riverfront BID

CONSULTANT TEAM

Tim Payne, Nelson\Nygaard Emily Oaksford, Nelson\Nygaard Jeremy Ebbie, Phoenix Infrastructure Group Lucas Pizzutti, Phoenix Infrastructure Deji Oyekunle, Phoenix Infrastructure Barnabas Hong, KPFF

NVRC

Peggy Tadej, NVRC Chris Landgraf, NVRC

Chat record

- Megan Oleynik, Long Range Transportation Pl... by Megan Oleynik
- Terry Clower, GMU
- Fatemeh Allahdoust VDOT-NOVA Transportation Planning
- Peggy Tadej: If you are just joining please add your name and contact information. Thanks.
- Emily Oaksford (External)12:08 PM: Hello, for those just coming into the meeting, please add your name, title, and organization to the chat thank you!
- Yi Shao Capitol Riverfront BID
- Steve Bieber Water Resources Director for COG.
- Carla Longshore DDOT, Associate Director Transit Delivery
- Sam Osborne
- Mark Rinaldi (External)12:42 PM What is the estimated commuter portion of the 200k+ daily trips?
- Sam Osborne Is Southern in Consideration for a terminal in the future
- Emily Oaksford: https://www.menti.com/alvkx6c1buuv

- Mark Rinaldi (External)1:01 PM Given that DC has kindly funded the last two phases of study (thank you), today's focus on DC trips makes perfect sense, but does it advance meaningfully the tough discussions and decisions needed to achieve a truly regional waterway commuting solution?
- Mark Rinaldi (External)1:21 PM I got kicked out of the Menti App
- Mark Rinaldi (External)1:29 PM: Thank you, Happy Easter in advance!
- Thank you! by Yolanda Hipski
- Yolanda Hipski (External)1:29 PM: Thank you!
- Emily Oaksford (External)1:29 PM: thanks everyone
- Greg Lipscomb, HQ USMC (Guest): Thank you!
- Sam Osborne (Guest)1:29 PM: Thanks for the info